



**EXECUTIVE OFFICE**

ICL, Inc., 125 Broad Street, 3<sup>rd</sup> Floor, New York, NY 10004

Phone: (212) 385-3030 | Email: [info@iclinc.org](mailto:info@iclinc.org) | [www.ICLinc.org](http://www.ICLinc.org)



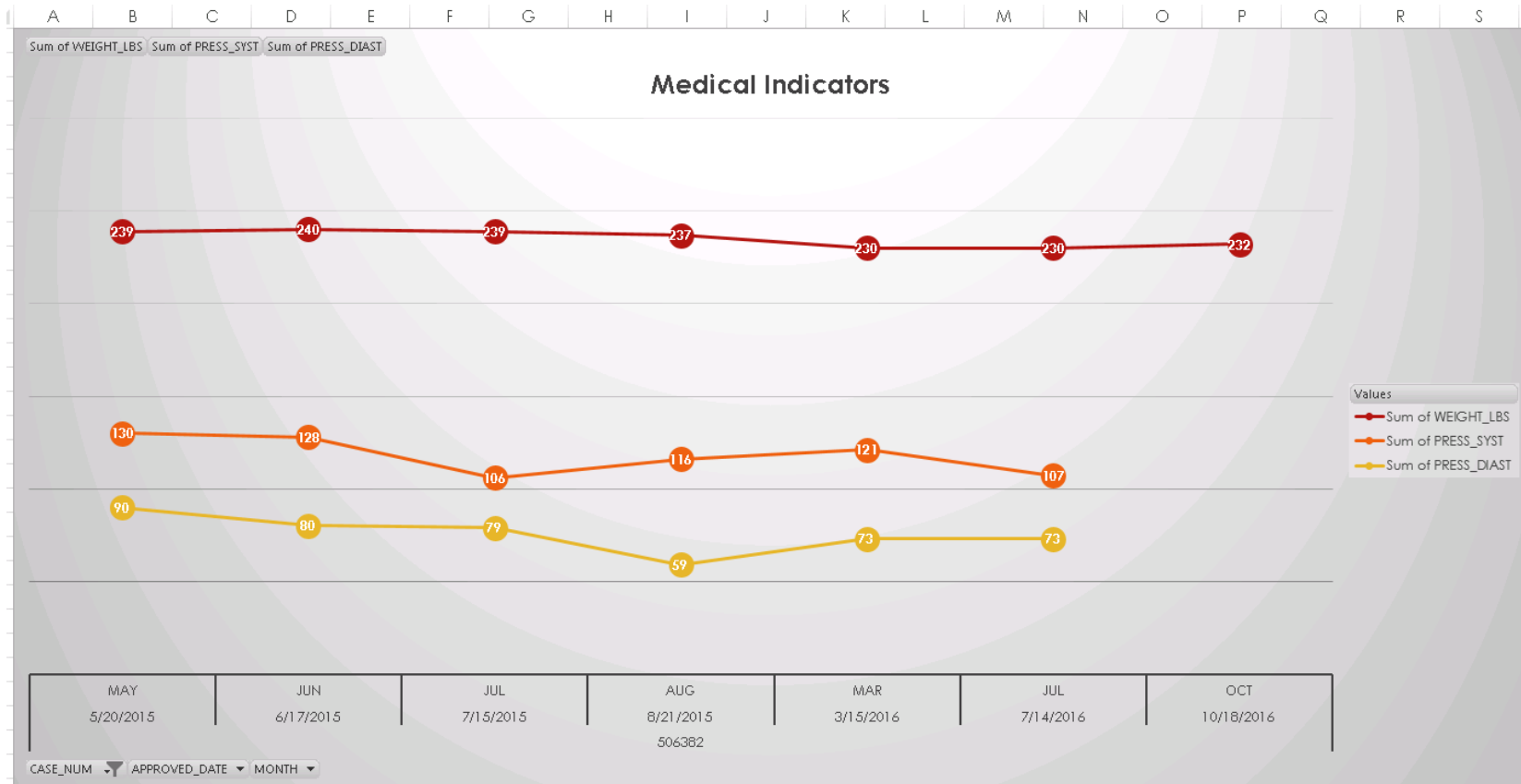
*People get better with us.*

# Use of Data

*The price of light is less than the cost of darkness.*



# People get better with us.



Today: The use of simple Excel Charts connected to existing EHR DB



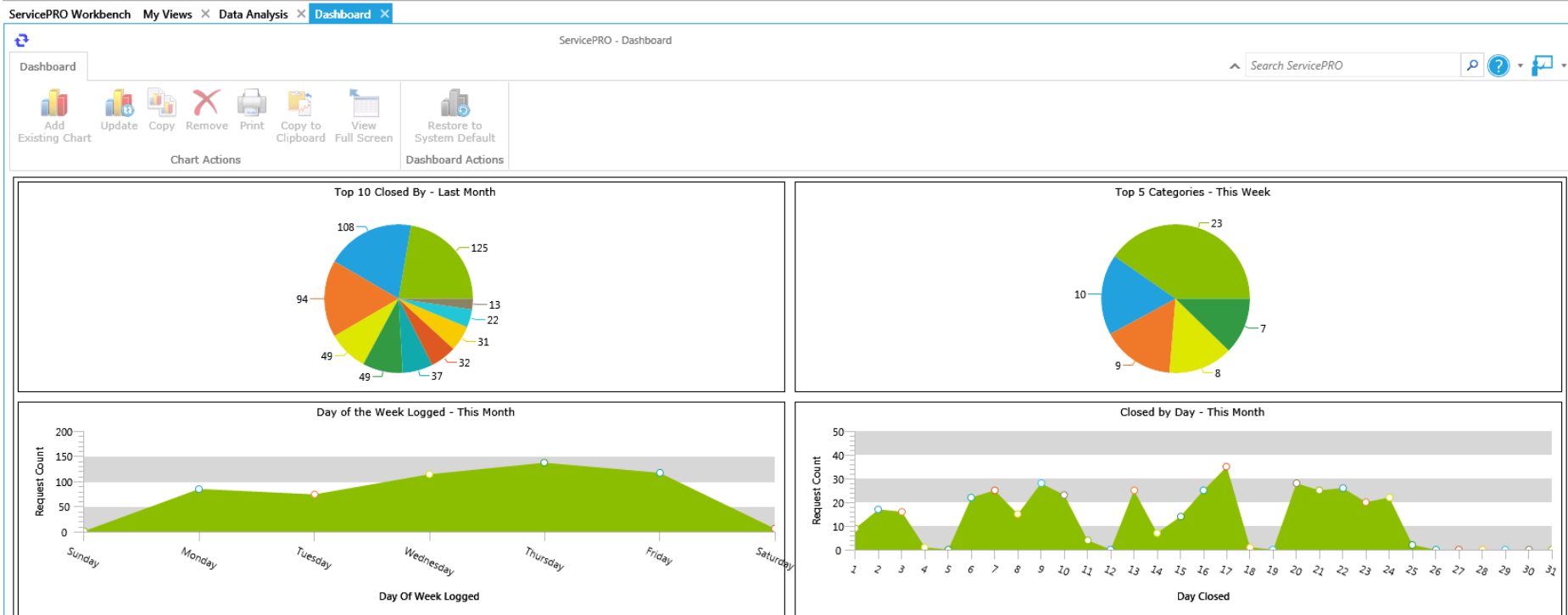
# People get better with us.

Program: All Service Line: All		Fiscal Year: 2016 Month:													
Key Performance Indicators		All_Level	Program_Nam	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Persons Served	Persons Served	Agency		2647	2855	2783	2544	2395	2724	2697	2613	2672	2712	2638	2275
	Active Client Count	Agency		4672	4642	4563	4581	4547	4579	4566	4573	4597	4581	4577	4711
	Number of Admits	Agency		821	846	875	863	883	1050	849	853	1036	1345	613	513
	Number of Discharges	Agency		320	217	239	177	157	201	207	212	525	273	173	166
	Number of Agency Admits	Agency		153	142	97	159	110	129	106	134	175	110	98	211
Productivity	Number of Agency Discharges	Agency		132	124	117	111	79	75	90	136	83	100	76	93
	Billable Hours	Agency		2617.7	2932.7	1641.6	1798.3	1279.5	1825.9	1730.5	1742.9	1698.6	1719.9	1471.0	881.6
	Number of Events	Agency		11700	11657	9504	9828	8474	9725	9428	9479	9920	9478	9026	7800
	Number of Billable Events	Agency		4303	4768	2495	2928	2123	3049	2799	2849	2709	2772	2385	1445
	Bed Days	Agency		163734	163160	156327	160541	155888	162720	162590	150833	162472	157995	163776	160242
Resource Utilization	Leave Days	Agency		769	828	806	779	793	823	815	769	709	666	659	733
	Avg Days Service To Finalize	Agency		5.7	5.7	5.8	6.2	7.4	7.3	6.3	6.2	5.9	5.5	5.6	5.9
	No Show Number	Agency		1318	1071	1110	1022	867	1046	982	1000	1146	1003	965	1132
	No Show Percent	Agency		13.4%	10.7%	13.5%	12.5%	12.2%	12.5%	12.3%	12.3%	13.4%	12.2%	12.4%	17.2%
	Cancellations	Agency		761	642	664	837	658	682	827	773	800	713	674	706
Treatment Appropriatenes	Cancelled by Client	Agency		701	584	589	742	597	607	732	673	692	604	570	636
	Cancelled by Center	Agency		60	58	75	95	61	75	95	100	108	109	104	70
	Avg Service Hours per Month	Agency		2.2	2.1	1.7	1.8	1.6	1.7	1.6	1.7	1.8	1.7	1.6	1.6
	Avg Program Days Since Seen	Agency		284.9	293.4	300.1	304.4	313.8	317.4	321.2	343.1	346.8	349.9	356.9	361.7
	Admit to First Service	Agency		5.2	2.0	2.3	1.7	4.2	11.2	4.6	4.6	6.3	6.2	6.0	3.2
Outcomes	Avg Program Length of Stay	Agency		1162.7	1182.5	1204.9	1210.8	1226.4	1228.9	1244.5	1254.2	1251.7	1268.3	1280.3	1267.3
	Avg Days Pre-Admit to Admit	Agency		24.2	21.5	21.7	34.6	22.6	24.4	31.8	30.7	21.5	28.7	90.3	26.2
	Number of clients in Pre-Admit	Agency		398	383	389	398	360	366	337	360	400	370	340	344
	Avg days waiting in Pre-Admit	Agency		425.3	446.9	452.4	442.9	498.5	490.7	528.4	508.4	466.0	493.3	527.9	530.9
Avg GAF	Agency		42.8	42.5	42.1	41.2	40.5	39.4	38.6	37.9	37.1	36.6	36.0	34.9	

Short Term Target: using Excel Plugins to deliver more robust information



# People get better with us.



*Future State: Near time information driven dashboards supporting the Data Driven Organization*



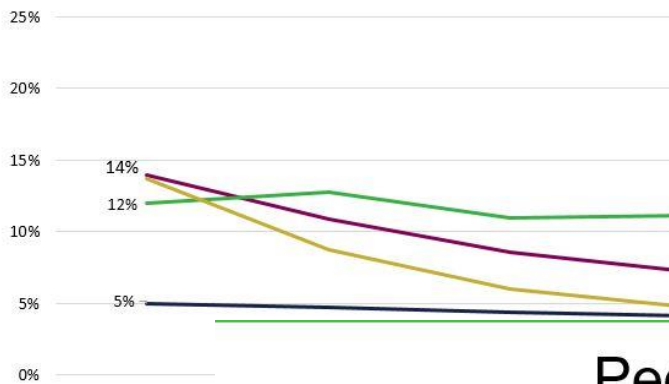
# People get better with us.

## Behavioral health hospital use is cut in half

- 63% reduction in hospitalizations for mental health reasons
- 52% reduction in ER visits for mental health r

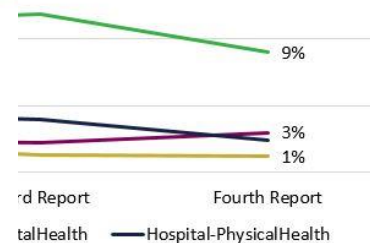
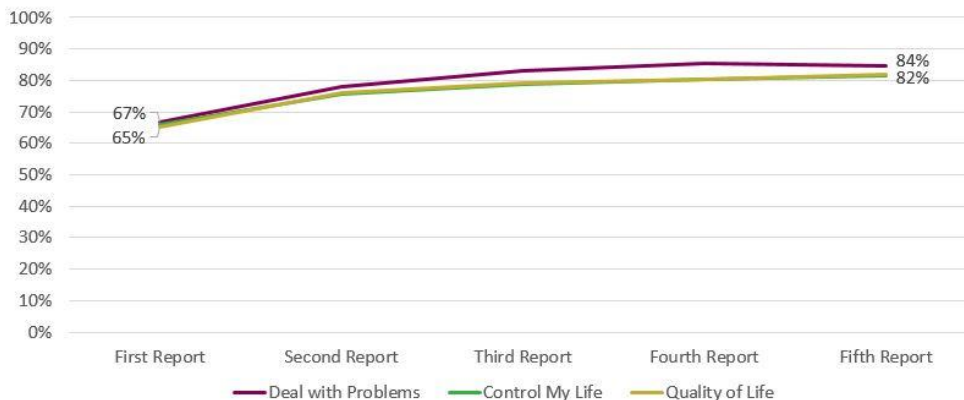
## Mental Health Clinics

- 59% reduction in ER visits for mental health reasons
- 56% reduction in hospitalizations for mental health reasons



## People feel better

- 84% agree: "I deal more effectively with daily problems"
- 82% agree: "I am better able to control my life"
- 82% agree: "The quality of my life has improved"



Current individuals, enri

Current individuals, enrolled since 2014



*People get better with us.*

